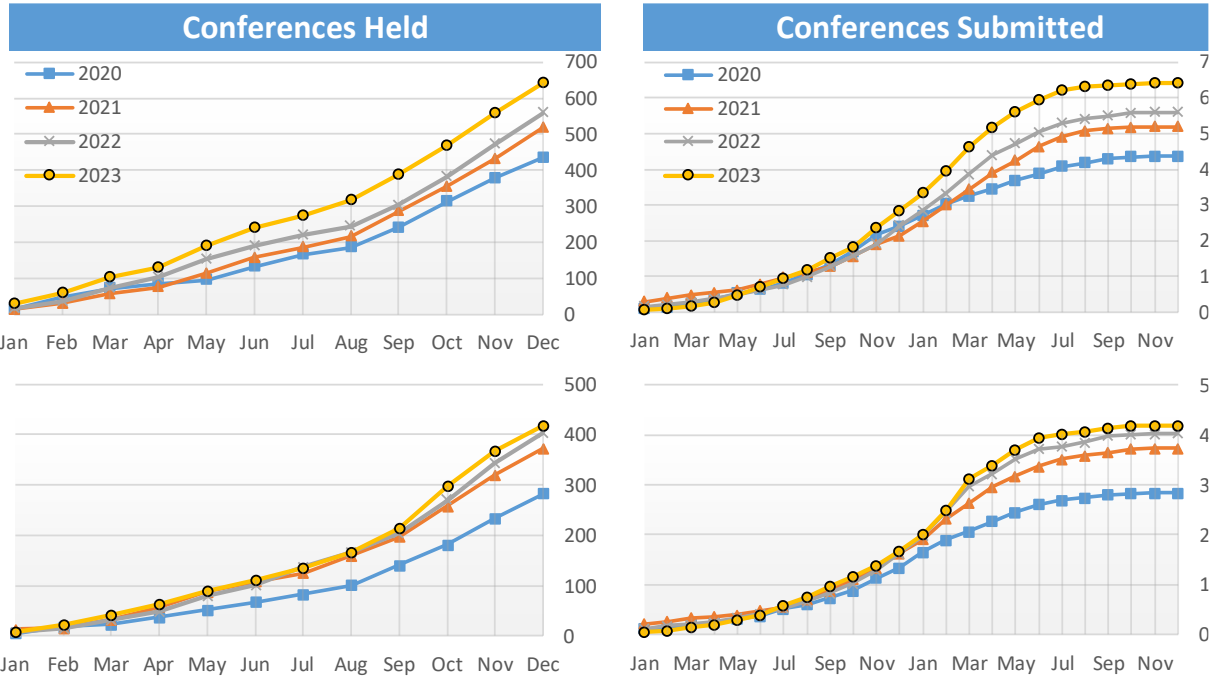


MGA Conferences Pulse – December 2023

MGA Conferences Held/Approved						YoY% Change		
		2020	2021	2022	2023	2021	2022	2023*
MGA Total		719	892	962	1,058	24%	8%	10%
TCS		436	519	559	641	19%	8%	15%
FCS		283	373	403	417	32%	8%	3%
<div><div><div></div><div>39%</div><div>61%</div></div><div><div></div><div>42%</div><div>58%</div></div><div><div></div><div>42%</div><div>58%</div></div><div><div></div><div>39%</div><div>61%</div></div></div>						*as of Dec 2023 vs. approved same time 2022		
Dec		Conferences Dec-YTD				YoY Change		
		2020	2021	2022	2023	2021	2022	2023
TCS	Held	436	519	559	641	19%	8%	15%
	Submitted	436	519	559	641	19%	8%	15%
	Cancelled	38	15	16	5	-23	1	-11
FCS	Held	283	373	403	417	32%	8%	3%
	Submitted	283	373	403	419	32%	8%	4%
	Cancelled	26	14	14	3	-12	0	-11
Total	Held	719	892	962	1,058	24%	8%	10%
	Submitted	719	892	962	1,060	24%	8%	10%
	Cancelled	64	29	30	8	-35	1	-22



1,058 MGA conferences were held in 2023 - 10% higher than this time in 2022, highest Dec. YTD total for MGA

- ▶ 1,058 total MGA conferences were held though end of December – 10% more than in 2022
 - 641 TCS – up 82 vs 2022 (+15%)
 - 417 FCS – up 14 vs 2022 (+3%)

2023 submissions are at their highest for the point in time for both TCS and FCS conferences, with TCS surpassing last full year’s total back in May!

- ▶ 1,060 total conferences were submitted December YTD – 10% higher than prior year
 - 641 TCS – up 82 vs 2022 (+15%)
 - 419 FCS – up 16 vs 2022 (+4%)
- ▶ Conference submissions are tracked over a 24-month period - 12 months prior and throughout the subject year

Data from ICX as of Jan. 2, 2024