As of November, 730 MGA conferences were held or are approved for year 2020 – 151 or 17.1% fewer than full year 2019

- 440 TCS – 71 fewer than 2019 (-13.9%)
- 290 FCS – 80 fewer than 2019 (-21.6%)

45 cancelled conferences as of November
- 2 more than in October and 6 more compared to September
- 34 more than full year 2019

November YTD, 622 MGA conferences were held – 168 or 21% under 2019
- 382 TCS – 70 fewer than 2019 (-15.5%)
- 240 FCS – 102 fewer than 2019 (-29%)

Oct.-Nov. 2020 YTD growth was 24.5% - largest the last in 5 years; third month in a row since September

Estimated 85% of 2020 conferences were held though November YTD vs. ~90% in preceding years