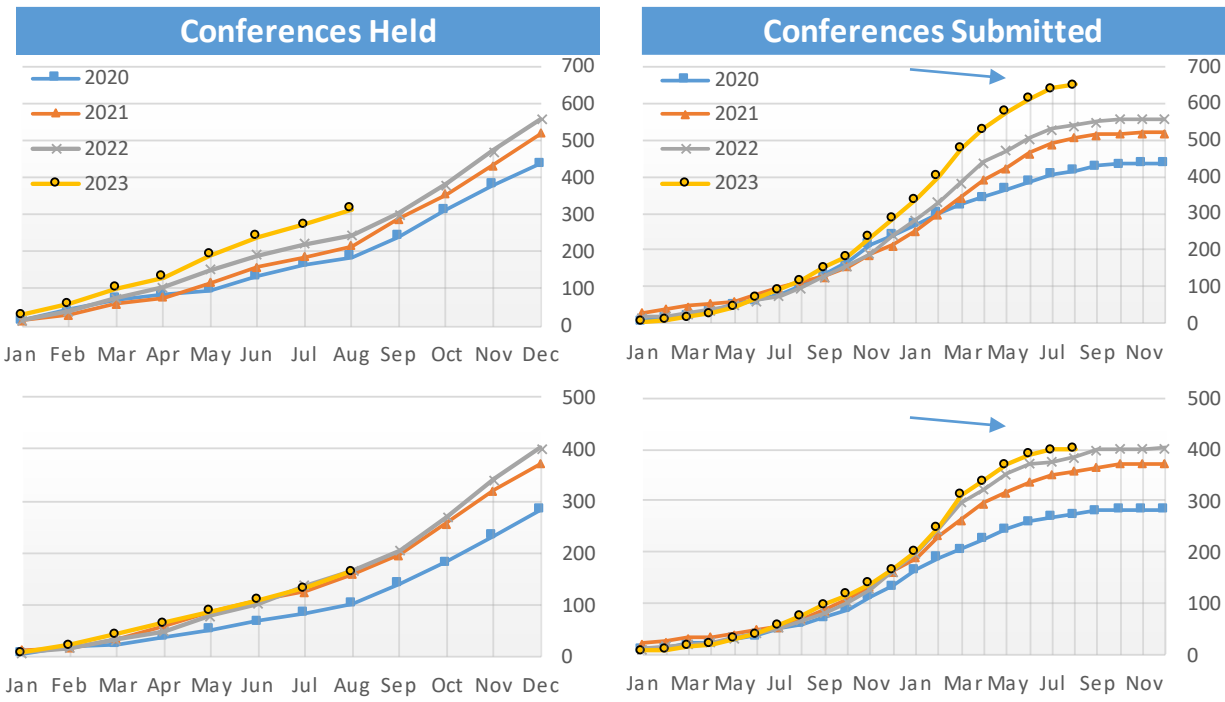


MGA Conferences Pulse – August 2023

| MGA Conferences Held/Approved | | | | | | YoY% Change | | |
|---|-----------|---------------------|------|------|-------|--|------|-------|
| | | 2020 | 2021 | 2022 | 2023* | 2021 | 2022 | 2023* |
| MGA Total | | 719 | 892 | 962 | 978 | 24% | 8% | 12% |
| TCS | | 436 | 519 | 559 | 589 | 19% | 8% | 18% |
| FCS | | 283 | 373 | 403 | 389 | 32% | 8% | 3% |
| <div><div><div>39%</div><div>61%</div></div><div><div>42%</div><div>58%</div></div><div><div>42%</div><div>58%</div></div><div><div>40%</div><div>60%</div></div></div> | | | | | | *as of August 2023 vs. approved same time 2022 | | |
| Aug | | Conferences Aug-YTD | | | | YoY Change | | |
| | | 2020 | 2021 | 2022 | 2023 | 2021 | 2022 | 2023 |
| TCS | Held | 186 | 216 | 245 | 316 | 16% | 13% | 29% |
| | Submitted | 417 | 507 | 541 | 651 | 22% | 7% | 20% |
| | Cancelled | 16 | 10 | 7 | 3 | -6 | -3 | -4 |
| FCS | Held | 101 | 159 | 165 | 163 | 57% | 4% | (1%) |
| | Submitted | 274 | 359 | 385 | 402 | 31% | 7% | 4% |
| | Cancelled | 11 | 8 | 6 | 1 | -3 | -2 | -5 |
| Total | Held | 287 | 375 | 410 | 479 | 31% | 9% | 17% |
| | Submitted | 691 | 866 | 926 | 1,053 | 25% | 7% | 14% |
| | Cancelled | 27 | 18 | 13 | 4 | -9 | -5 | -9 |



978 MGA conferences were held or scheduled to be held in 2023 - 12% higher than this time in 2022, highest August YTD total for MGA

- ▶ 479 total MGA conferences were held though end of August – 17% more than in 2022
 - 316 TCS – up 71 vs 2022 (+29%)
 - 163 FCS – 2 fewer vs 2022 (-1%)

2023 submissions are at their highest for the point in time for both TCS and FCS conferences, with TCS surpassing last full year’s total back in May!

- ▶ 1,053 total conferences were submitted August YTD – 17% higher than prior year
 - 651 TCS – up 90 vs 2022 (+20%)
 - 402 FCS – up 17 vs 2022 (+4%)
- ▶ Conference submissions are tracked over a 24-month period - 12 months prior and throughout the subject year
 - Note: running total incudes submission not yet approved so the final count can be lower

Data from ICX as of Sep. 5, 2023

