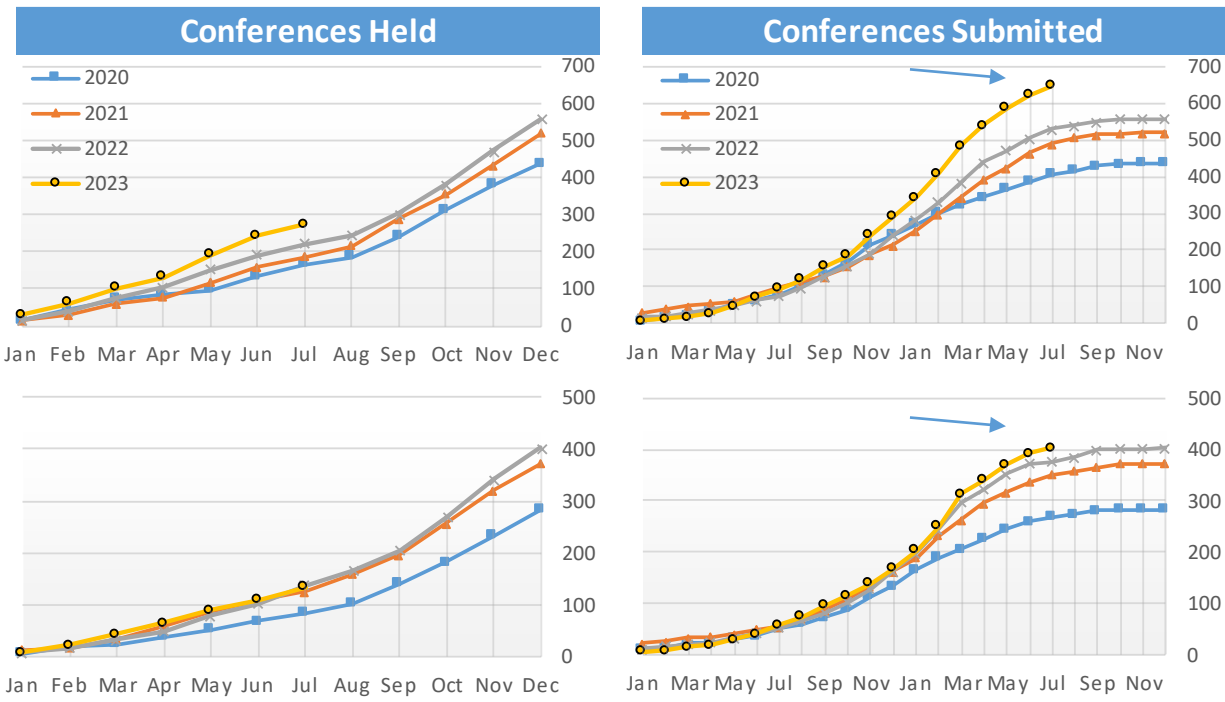


MGA Conferences Pulse – July 2023

| MGA Conferences Held/Approved | | | | | | YoY% Change | | |
|---|---------------------|------|------|------|-------|---|------|-------|
| | | 2020 | 2021 | 2022 | 2023* | 2021 | 2022 | 2023* |
| MGA Total | | 719 | 892 | 962 | 923 | 24% | 8% | 13% |
| TCS | | 436 | 519 | 559 | 551 | 19% | 8% | 18% |
| FCS | | 283 | 373 | 403 | 372 | 32% | 8% | 5% |
| <div><div><div>39%</div><div>61%</div></div><div><div>42%</div><div>58%</div></div><div><div>42%</div><div>58%</div></div><div><div>40%</div><div>60%</div></div></div> | | | | | | *as of July, 2023 vs. approved same time 2022 | | |
| Jul | Conferences Jul-YTD | | | | | YoY Change | | |
| | | 2020 | 2021 | 2022 | 2023 | 2021 | 2022 | 2023 |
| TCS | Held | 166 | 186 | 220 | 273 | 12% | 18% | 24% |
| | Submitted | 407 | 490 | 529 | 648 | 20% | 8% | 22% |
| | Cancelled | 16 | 9 | 5 | 3 | -7 | -4 | -2 |
| FCS | Held | 83 | 125 | 137 | 133 | 51% | 10% | (3%) |
| | Submitted | 269 | 351 | 377 | 403 | 30% | 7% | 7% |
| | Cancelled | 11 | 5 | 5 | 1 | -6 | 0 | -4 |
| Total | Held | 249 | 311 | 357 | 406 | 25% | 15% | 14% |
| | Submitted | 676 | 841 | 906 | 1,051 | 24% | 8% | 16% |
| | Cancelled | 27 | 14 | 10 | 4 | -13 | -4 | -6 |



- As of July, 923 MGA conferences were held or approved for 2023 - 13% higher than this time in 2022, highest July YTD total for MGA
- 406 total MGA conferences were held though end of July – 14% more than in 2022
 - 273 TCS – up 53 vs 2022 (+24%)
 - 133 FCS – 4 fewer vs 2022 (-3%)

- 2023 submissions are at their highest for the point in time for both TCS and FCS conferences, with TCS surpassing last full year’s total back in May!
- 1,051 total conferences were submitted July YTD – 16% higher than prior year
 - 648 TCS – up 119 vs 2022 (+24%)
 - 403 FCS – up 26 vs 2022 (+7%)
 - Conference submissions are tracked over a 24-month period - 12 months prior and throughout the subject year
 - Note: running total incudes submission not yet approved so the final count can be lower

Data from ICX as of Aug 3, 2023