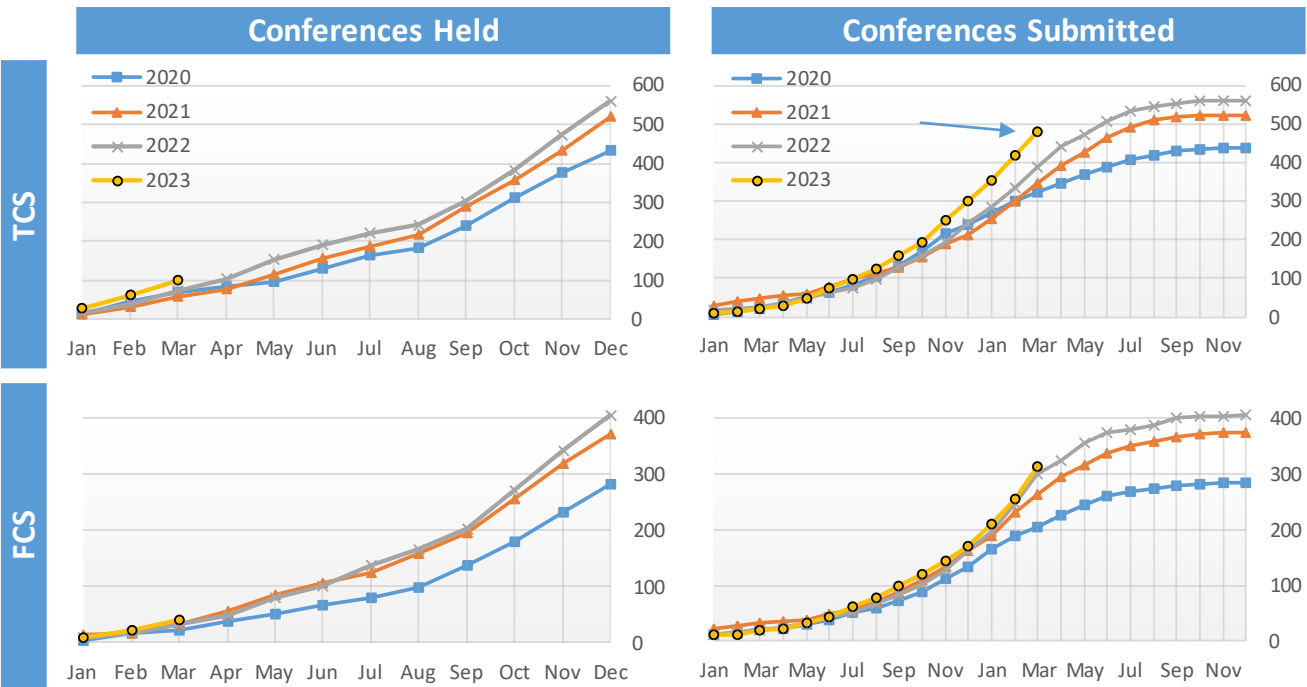


MGA Conferences Pulse – March 2023

MGA Conferences Held/Approved						YoY% Change		
		2020	2021	2022	2023*	2021	2022	2023*
MGA Total		714	891	964	555	25%	8%	3%
TCS		433	519	560	329	20%	8%	8%
FCS		281	372	404	226	32%	9%	(5%)
<div><div><div>39%</div><div>61%</div></div><div><div>42%</div><div>58%</div></div><div><div>42%</div><div>58%</div></div><div><div>41%</div><div>59%</div></div></div>						*as of Mar. 2023 vs. approved same time 2022		
Mar		Conferences Mar-YTD				YoY Change		
		2020	2021	2022	2023	2021	2022	2023
TCS	Held	71	58	73	101	(18%)	26%	38%
	Submitted	325	345	387	480	6%	12%	24%
	Cancelled	3	4	1	1	1	-3	0
FCS	Held	23	33	32	41	43%	(3%)	28%
	Submitted	206	263	299	314	28%	14%	5%
	Cancelled	3	1	3	1	-2	2	-2
Total	Held	94	91	105	142	(3%)	15%	35%
	Submitted	531	608	686	794	15%	13%	16%
	Cancelled	6	5	4	2	-1	-1	-2



As of march, 142 MGA conferences were held and 417 approved for 2023 - 3% ahead of prior year, highest March YTD total for MGA

- 80 total MGA conferences were held though March – 35% more than in 2022
 - 101 TCS – up 28 vs 2022 (+38%)
 - 41 FCS – up 9 vs 2022 (+28%)

Data from ICX as of April 2, 2023

2023 submissions are at their highest for the point in time for both TCS and FCS conferences

- 794 total conference submissions March 2023 YTD – 16% higher than prior year
 - 480 TCS – up 93 vs 2022 (+24%)
 - 314 FCS – up 15 vs 2022 (+5%)
- Conference submissions are tracked over a 24-month period - 12 months prior and throughout the subject year
 - Note: running total includes submission not yet approved so the final count can be lower

